

MD ANALYSIS

CA 4 June Analysis

Constitutional Area 4 Leader: Gabriele Sabatosanti Scarpelli

July 2016 to June 2017 (12 months) Results

CA 4	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
New Clubs	124	120	83	111	36
Charter Members	3161	3300	2286	2935	1015
New Members	15519	15359	15318	14955	8563
Drops	24603	23182	23297	22847	12660
Net Growth	-3684	-2533	-3439	-2857	-2157

June (Only Results)

CA 4	Jun-14	Jun-15	Jun-16	Jun-17
New Clubs	22	16	20	8
Charter Members	537	457	485	227
New Members	1855	1792	1876	1390
Drops	4659	4979	5048	2788
Net Growth	-1949	-2269	-2276	-1005

Statement for 4th Quarter Results(previous 3 years)

CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
New Clubs	59	35	56
Charter Members	1538	910	1342
New Members	4999	4842	4935
Drops	8400	8268	8603
Net Growth	-1219	-1772	-1474

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
NA	Undistricted	New Clubs	1	0	0	0	0
		Charter Members	21	0	0	0	0
		New Members	4	0	0	0	0
		Drops	4	0	0	0	0
		Net Growth	21	0	0	0	0
101	Sweden	New Clubs	1	1	2	0	0
		Charter Members	22	23	47	6	10
		New Members	693	711	694	630	690
		Drops	1089	1027	988	1085	1279
		Net Growth	-291	-217	-183	-406	-475
104	Norway	New Clubs	3	3	0	0	1
		Charter Members	63	86	3	16	20
		New Members	1001	701	630	641	609
		Drops	1332	1021	1116	1042	1015
		Net Growth	-189	-181	-408	-315	-344
107	Aland Is Finland Finland	New Clubs	8	6	6	10	3
		Charter Members	235	148	157	254	114
		New Members	1271	1345	1432	1159	1161
		Drops	1860	1932	1860	2195	2058
		Net Growth	-244	-299	-184	-652	-634
109	Iceland	New Clubs	0	1	0	1	0
		Charter Members	0	36	6	21	2
		New Members	94	97	130	128	111
		Drops	175	188	188	165	151
		Net Growth	-71	-50	-43	-6	-32
106	Denmark Faroe Islands Greenland	New Clubs	1	1	0	0	0
		Charter Members	25	112	13	2	1
		New Members	452	444	442	398	414
		Drops	638	746	665	612	627
		Net Growth	-130	-137	-153	-183	-189
120	Estonia	New Clubs	0	1	0	0	1
		Charter Members	2	24	1	0	28
		New Members	60	62	51	64	63
		Drops	80	89	80	54	128
		Net Growth	-15	-2	-27	10	-34
131	Lithuania	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	24	0	0	0	0
		Drops	45	0	0	0	0
		Net Growth	-21	0	0	0	0
Total	Antti Forsell	New Clubs	14	13	8	11	5
		Charter Members	368	429	227	299	175
		New Members	3599	3360	3379	3020	3048
		Drops	5223	5003	4897	5153	5258
		Net Growth	-940	-886	-998	-1552	-1708

June (Only) Results

MD	GMT Area	CA 4	Jun-14	Jun-15	Jun-16	Jun-17
101	Sweden	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	51	55	50	115
		Drops	195	175	234	349
		Net Growth	-113	-100	-177	-224
104	Norway	New Clubs	1	0	0	1
		Charter Members	22	0	0	20
		New Members	61	65	49	83
		Drops	166	188	141	187
		Net Growth	-59	-81	-74	-77
107	Aland Is Finland Finland	New Clubs	1	3	4	0
		Charter Members	21	81	86	6
		New Members	44	45	37	94
		Drops	165	219	389	378
		Net Growth	-93	-90	-255	-255
109	Iceland	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	13	5	21	1
		Drops	19	32	39	24
		Net Growth	-4	-26	-15	-23
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0	0
		Charter Members	3	8	-5	0
		New Members	38	30	22	41
		Drops	143	118	92	67
		Net Growth	-78	-52	-69	-26
120	Estonia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	10	6	9
		Drops	14	18	8	42
		Net Growth	-11	-8	-2	-33
Total	Antti Forsell	New Clubs	3	3	4	1
		Charter Members	69	89	81	26
		New Members	210	210	185	343
		Drops	702	750	903	1047
		Net Growth	-358	-357	-592	-638

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
101	Sweden	New Clubs	1	0	0
		Charter Members	22	2	1
		New Members	177	166	171
		Drops	391	308	406
		Net Growth	-160	-115	-220
104	Norway	New Clubs	1	0	0
		Charter Members	24	1	16
		New Members	183	160	150
		Drops	298	333	311
		Net Growth	-66	-123	-119
107	Aland Is Finland Finland	New Clubs	2	3	6
		Charter Members	43	81	128
		New Members	351	375	225
		Drops	722	635	838
		Net Growth	-275	-156	-444
109	Iceland	New Clubs	1	0	0
		Charter Members	35	1	0
		New Members	28	46	55
		Drops	40	55	61
		Net Growth	25	-4	-3
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0
		Charter Members	5	9	-5
		New Members	122	109	121
		Drops	247	209	186
		Net Growth	-94	-63	-61
120	Estonia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	15	19
		Drops	28	37	12
		Net Growth	-5	-22	7
Total	Antti Forsell	New Clubs	5	3	6
		Charter Members	129	94	140
		New Members	884	871	741
		Drops	1726	1577	1814
		Net Growth	-575	-483	-840

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
102	Liechtenstein Switzerland	New Clubs	2	2	3	3	1
		Charter Members	60	55	94	104	33
		New Members	397	470	464	396	461
		Drops	247	436	570	473	568
		Net Growth	226	139	51	88	-18
111	Germany	New Clubs	0	19	8	12	13
		Charter Members	0	474	194	282	325
		New Members	0	2069	1989	1971	2042
		Drops	0	2065	2110	2287	2369
		Net Growth	0	671	248	159	203
114	Austria	New Clubs	3	6	2	2	2
		Charter Members	84	165	48	67	52
		New Members	461	445	204	479	367
		Drops	401	441	310	570	414
		Net Growth	232	199	-48	11	33
Total	Daniel Isenrich	NewCLubs	5	27	13	17	16
		CharterMembers	144	694	336	453	410
		NewMembers	858	2984	2657	2846	2870
		Drops	648	2942	2990	3330	3351
		NetGrowth	458	1009	251	258	218

June (Only) Results

MD	GMT Area	CA 4	Jun-14	Jun-15	Jun-16	Jun-17
102	Liechtenstein Switzerland	New Clubs	0	0	0	0
		Charter Members	0	4	0	11
		New Members	48	75	38	67
		Drops	41	78	40	122
		Net Growth	10	7	1	-13
111	Germany	New Clubs	3	5	2	5
		Charter Members	61	120	49	120
		New Members	186	208	186	274
		Drops	231	259	295	392
		Net Growth	36	79	-46	26
114	Austria	New Clubs	0	0	0	1
		Charter Members	0	0	5	20
		New Members	33	2	55	77
		Drops	40	1	74	58
		Net Growth	-4	1	-2	41
Total	Daniel Isenrich	New Clubs	3	5	2	6
		Charter Members	61	124	54	151
		New Members	267	285	279	418
		Drops	312	338	409	572
		Net Growth	42	87	-47	54

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
102	Liechtenstein Switzerland	New Clubs	0	2	1
		Charter Members	3	52	27
		New Members	178	154	117
		Drops	121	158	101
		Net Growth	88	60	53
111	Germany	New Clubs	7	5	6
		Charter Members	157	120	135
		New Members	606	552	533
		Drops	632	558	728
		Net Growth	197	151	-12
114	Austria	New Clubs	3	1	2
		Charter Members	66	23	67
		New Members	166	37	168
		Drops	149	25	167
		Net Growth	91	35	82
Total	Daniel Isenrich	New Clubs	10	8	9
		Charter Members	226	195	229
		New Members	950	743	818
		Drops	902	741	996
		Net Growth	376	246	123

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013
111	Germany	New Clubs Charter Members New Members Drops Net Growth	19 473 2048 2110 604
113	Luxembourg	New Clubs Charter Members New Members Drops Net Growth	1 21 51 52 22
Total	Miklos Horvath	NewCLubs CharterMembers NewMembers Drops NetGrowth	20 494 2099 2162 626

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	10	2	6	3
		Drops	1	3	5	4	3
		Net Growth	-1	7	-3	2	0
116	Spain	New Clubs	3	4	5	3	0
		Charter Members	80	69	109	70	0
		New Members	153	175	144	209	0
		Drops	375	380	314	370	0
		Net Growth	-114	-127	-49	-65	0
105	Various	New Clubs	7	8	5	4	5
		Charter Members	194	204	169	208	132
		New Members	1256	1270	1258	1229	1160
		Drops	1906	2081	2126	1881	1995
		Net Growth	-280	-377	-419	-232	-532
110	Netherlands	New Clubs	5	2	2	7	1
		Charter Members	101	43	44	148	21
		New Members	835	598	625	636	701
		Drops	1339	792	897	902	850
		Net Growth	-335	-101	-136	-38	-57
118	Turkey	New Clubs	3	12	7	11	8
		Charter Members	90	377	237	322	246
		New Members	634	743	708	745	718
		Drops	1467	1362	1305	1058	1108
		Net Growth	-594	-130	-274	77	-78
115	Portugal	New Clubs	0	3	2	2	0
		Charter Members	4	75	56	41	0
		New Members	117	204	197	242	0
		Drops	293	292	238	263	0
		Net Growth	-159	-1	31	29	0
128	Israel	New Clubs	3	0	0	0	1
		Charter Members	93	4	11	1	31
		New Members	55	58	41	54	63
		Drops	82	66	198	118	95
		Net Growth	94	-2	-133	-57	0
Total	Joost Pajmans	New Clubs	21	29	21	27	15
		Charter Members	562	772	626	790	430
		New Members	3050	3058	2975	3121	2645
		Drops	5463	4976	5083	4596	4051
		Net Growth	-1389	-731	-983	-284	-667

June (Only) Results

MD	GMT Area	CA 4	Jun-14	Jun-15	Jun-16	Jun-17
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	1	0	0
		Drops	0	2	0	0
		Net Growth	0	-1	0	0
116	Spain	New Clubs	2	1	1	0
		Charter Members	21	24	20	0
		New Members	17	0	24	0
		Drops	92	51	62	0
		Net Growth	-53	-25	-18	0
105	Various	New Clubs	1	1	1	0
		Charter Members	29	24	33	2
		New Members	102	73	118	207
		Drops	360	452	406	419
		Net Growth	-202	-334	-212	-185
110	Netherlands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	157	152	90	162
		Drops	318	292	368	332
		Net Growth	-143	-102	-262	-161
118	Turkey	New Clubs	1	1	3	1
		Charter Members	45	41	71	47
		New Members	97	83	168	234
		Drops	372	498	388	390
		Net Growth	-223	-343	-124	-74
115	Portugal	New Clubs	1	0	0	0
		Charter Members	25	5	0	0
		New Members	52	66	75	0
		Drops	29	68	49	0
		Net Growth	49	7	26	0
128	Israel	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	13	14	3	26
		Drops	4	23	32	28
		Net Growth	9	-9	-29	-1
Total	Joost Pajmans	New Clubs	5	3	5	1
		Charter Members	120	94	124	50
		New Members	438	389	478	629
		Drops	1175	1386	1305	1169
		Net Growth	-563	-807	-619	-421

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	1	4
		Drops	0	3	3
		Net Growth	4	-2	1
116	Spain	New Clubs	4	2	3
		Charter Members	69	45	62
		New Members	50	27	76
		Drops	156	89	103
		Net Growth	-36	-14	35
105	Various	New Clubs	2	3	1
		Charter Members	61	72	39
		New Members	307	275	314
		Drops	729	793	688
		Net Growth	-300	-398	-273
110	Netherlands	New Clubs	0	1	3
		Charter Members	0	20	62
		New Members	288	274	447
		Drops	474	491	526
		Net Growth	-156	-143	33
118	Turkey	New Clubs	8	4	6
		Charter Members	232	132	162
		New Members	414	288	419
		Drops	654	704	569
		Net Growth	22	-238	51
115	Portugal	New Clubs	1	1	1
		Charter Members	29	25	21
		New Members	89	103	112
		Drops	46	93	82
		Net Growth	74	40	51
128	Israel	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	27	4
		Drops	12	48	38
		Net Growth	16	-21	-34
Total	Joost Paijmans	New Clubs	15	11	14
		Charter Members	391	294	346
		New Members	1178	995	1376
		Drops	2071	2221	2009
		Net Growth	-376	-776	-136

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013	2013-2014	2014-2015	2015-2016
NA	Undistricted	New Clubs	2	0	0	0
		Charter Members	70	0	0	1
		New Members	56	24	11	25
		Drops	141	24	51	74
		Net Growth	24	18	-37	-6
103	France	New Clubs	18	10	12	18
		Charter Members	406	227	285	401
		New Members	1688	1850	1856	1878
		Drops	2947	2781	3041	2899
		Net Growth	-446	-316	-435	-277
112	Belgium	New Clubs	1	3	2	1
		Charter Members	20	79	45	24
		New Members	450	388	392	396
		Drops	572	456	485	537
		Net Growth	-50	40	14	-66
63	Various	New Clubs	1	0	0	0
		Charter Members	28	0	0	0
		New Members	45	0	0	0
		Drops	78	0	0	0
		Net Growth	1	0	0	0
113	Luxembourg	New Clubs	0	0	0	0
		Charter Members	0	0	1	1
		New Members	0	42	36	35
		Drops	0	42	37	50
		Net Growth	0	2	4	-14
Total	Joaquim Borralho	New Clubs	22	13	14	19
		Charter Members	524	306	331	427
		New Members	2239	2304	2295	2334
		Drops	3738	3303	3614	3560
		Net Growth	-471	-256	-454	-363

June (Only) Results

MD	GMT Area	CA 4	Jun-14	Jun-15	Jun-16
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	3
		Drops	0	25	1
		Net Growth	0	-25	3
103	France	New Clubs	3	0	3
		Charter Members	80	12	70
		New Members	259	254	283
		Drops	703	654	631
		Net Growth	-277	-292	-227
112	Belgium	New Clubs	1	1	0
		Charter Members	22	20	1
		New Members	75	79	58
		Drops	72	86	103
		Net Growth	30	23	-40
113	Luxembourg	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	1	13
		Drops	3	2	10
		Net Growth	2	-1	3
Total	Joaquim Borralho	New Clubs	4	1	3
		Charter Members	102	32	71
		New Members	339	334	357
		Drops	778	767	745
		Net Growth	-245	-295	-261

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	2	11
		Drops	0	33	19
		Net Growth	3	-28	32
103	France	New Clubs	6	4	7
		Charter Members	140	100	153
		New Members	621	637	597
		Drops	1060	1013	1036
		Net Growth	-171	-133	-195
112	Belgium	New Clubs	2	2	0
		Charter Members	50	42	2
		New Members	149	159	112
		Drops	139	167	176
		Net Growth	66	60	-40
113	Luxembourg	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	12	24
		Drops	8	13	22
		Net Growth	9	0	2
Total	Joaquim Borralho	New Clubs	8	6	7
		Charter Members	190	142	155
		New Members	790	810	744
		Drops	1207	1226	1253
		Net Growth	-93	-101	-201

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013	2013-2014	2014-2015	2015-2016
NA	Undistricted	New Clubs	1	0	1	1
		Charter Members	35	0	24	46
		New Members	31	62	70	48
		Drops	92	73	88	78
		Net Growth	-2	7	6	31
108	Italy	New Clubs	16	20	15	15
		Charter Members	412	539	379	383
		New Members	2655	2693	2964	2747
		Drops	5273	4819	4813	4578
		Net Growth	-1803	-1203	-887	-866
117	Cyprus Greece	New Clubs	3	4	4	2
		Charter Members	92	114	140	74
		New Members	191	200	182	159
		Drops	384	324	467	428
		Net Growth	-75	11	-126	-165
Total	Claudette Cornet	NewCLubs	20	24	20	18
		CharterMembers	539	653	543	503
		NewMembers	2877	2955	3216	2954
		Drops	5749	5216	5368	5084
		NetGrowth	-1880	-1185	-1007	-1000

June (Only) Results

MD	GMT Area	CA 4	Jun-14	Jun-15	Jun-16
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	5	3
		Drops	0	15	11
		Net Growth	2	-10	-8
108	Italy	New Clubs	4	2	2
		Charter Members	100	54	53
		New Members	435	459	465
		Drops	1290	1283	1327
		Net Growth	-690	-640	-628
117	Cyprus Greece	New Clubs	1	0	1
		Charter Members	31	1	22
		New Members	39	20	13
		Drops	30	110	53
		Net Growth	43	-86	-15
Total	Claudette Cornet	New Clubs	5	2	3
		Charter Members	131	55	75
		New Members	476	484	481
		Drops	1320	1408	1391
		Net Growth	-645	-736	-651

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	51	41	25
		Drops	5	25	23
		Net Growth	46	16	3
108	Italy	New Clubs	11	3	9
		Charter Members	294	78	206
		New Members	791	1035	914
		Drops	1881	1852	1952
		Net Growth	-689	-533	-490
117	Cyprus Greece	New Clubs	2	0	2
		Charter Members	63	2	48
		New Members	87	61	50
		Drops	100	146	119
		Net Growth	54	-77	-3
Total	Claudette Cornet	New Clubs	13	3	11
		Charter Members	357	80	254
		New Members	929	1137	989
		Drops	1986	2023	2094
		Net Growth	-589	-594	-490

MD Wise Analysis

MD	GMT Area	CA 4	2012-2013	2013-2014	2014-2015	2015-2016
NA	Undistricted	New Clubs	8	0	0	0
		Charter Members	170	0	0	0
		New Members	64	0	0	0
		Drops	194	0	0	0
		Net Growth	87	0	0	0
119	Hungary	New Clubs	1	2	0	1
		Charter Members	24	52	2	25
		New Members	51	58	101	59
		Drops	79	90	79	109
		Net Growth	-2	23	30	-17
121	Poland	New Clubs	1	3	1	2
		Charter Members	24	75	44	54
		New Members	56	46	63	48
		Drops	132	74	133	122
		Net Growth	-43	51	-16	-9
122	Czech Republic Slovak Republic	New Clubs	0	0	0	2
		Charter Members	3	1	1	43
		New Members	49	43	102	39
		Drops	89	91	79	68
		Net Growth	-35	-46	28	14
123	Russian Federation	New Clubs	1	0	0	1
		Charter Members	24	3	4	23
		New Members	26	15	18	19
		Drops	99	78	40	62
		Net Growth	-49	-51	-9	-15
124	Romania	New Clubs	1	3	2	8
		Charter Members	29	98	59	179
		New Members	136	98	101	119
		Drops	241	295	180	161
		Net Growth	-44	-78	-10	146
126	Croatia	New Clubs	3	0	1	0
		Charter Members	88	15	22	5
		New Members	137	73	98	100
		Drops	227	278	230	211
		Net Growth	4	-170	-103	-95
129	Slovenia	New Clubs	0	2	1	0
		Charter Members	1	51	22	1
		New Members	65	99	81	99
		Drops	143	146	147	72
		Net Growth	-76	10	-38	29
130	Bulgaria	New Clubs	2	0	0	1
		Charter Members	41	9	1	34
		New Members	75	84	69	72
		Drops	113	169	177	143
		Net Growth	15	-71	-104	-33
131	Lithuania	New Clubs	0	1	1	0
		Charter Members	0	32	21	0
		New Members	0	67	35	26
		Drops	0	85	29	39
		Net Growth	0	43	28	-13

			2012-2013	2013-2014	2014-2015	2015-2016
132	Macedonia (Fyrom)	New Clubs	5	3	1	4
		Charter Members	126	110	47	99
		New Members	138	115	128	99
		Drops	303	436	251	137
		Net Growth	55	-195	-54	77
Total	Elena Appiani	NewCLubs	22	14	7	19
		CharterMembers	530	446	223	463
		NewMembers	797	698	796	680
		Drops	1620	1742	1345	1124
		NetGrowth	-88	-484	-248	84

June (Only) Results

MD	GMT Area	CA 4	Jun-14	Jun-15	Jun-16
119	Hungary	New Clubs	0	0	1
		Charter Members	1	0	24
		New Members	25	7	15
		Drops	21	12	63
		Net Growth	5	-4	-18
121	Poland	New Clubs	0	1	0
		Charter Members	0	41	0
		New Members	4	4	8
		Drops	8	6	32
		Net Growth	-4	47	-24
122	Czech Republic Slovak Republic	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	3	3
		Drops	27	11	8
		Net Growth	-22	-8	-5
123	Russian Federation	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	1	0
		Drops	34	2	19
		Net Growth	-34	-1	-19
124	Romania	New Clubs	0	0	2
		Charter Members	0	0	46
		New Members	19	13	15
		Drops	105	18	27
		Net Growth	-82	-5	35
126	Croatia	New Clubs	0	0	0
		Charter Members	1	2	1
		New Members	16	27	18
		Drops	50	91	50
		Net Growth	-33	-58	-29
129	Slovenia	New Clubs	0	1	0
		Charter Members	0	20	0
		New Members	24	10	16
		Drops	16	47	22
		Net Growth	9	-16	-6
130	Bulgaria	New Clubs	0	0	0
		Charter Members	0	0	6
		New Members	11	10	17
		Drops	25	76	53
		Net Growth	-14	-66	-29
131	Lithuania	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	3	0
		Drops	5	6	4
		Net Growth	5	-3	-4
132	Macedonia (Fyrom)	New Clubs	2	0	0
		Charter Members	52	0	3
		New Members	11	12	4
		Drops	81	61	17
		Net Growth	-10	-47	-7

		Jun-14	Jun-15	Jun-16
Total	New Clubs	2	2	3
	Charter Members	54	63	80
Elena Appiani	New Members	125	90	96
	Drops	372	330	295
	Net Growth	-180	-161	-106

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
119	Hungary	New Clubs	1	0	1
		Charter Members	24	1	25
		New Members	39	40	24
		Drops	25	28	75
		Net Growth	38	18	-19
121	Poland	New Clubs	2	1	1
		Charter Members	50	41	22
		New Members	14	19	16
		Drops	9	15	49
		Net Growth	55	53	-11
122	Czech Republic Slovak Republic	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	46	10
		Drops	34	22	13
		Net Growth	-22	24	-3
123	Russian Federation	New Clubs	0	0	1
		Charter Members	0	0	23
		New Members	0	1	3
		Drops	43	4	34
		Net Growth	-42	-3	-5
124	Romania	New Clubs	0	1	3
		Charter Members	15	20	67
		New Members	44	24	30
		Drops	131	49	42
		Net Growth	-55	-4	58
126	Croatia	New Clubs	0	1	0
		Charter Members	2	22	1
		New Members	28	40	47
		Drops	70	117	78
		Net Growth	-39	-50	-28
129	Slovenia	New Clubs	2	1	0
		Charter Members	46	21	0
		New Members	40	29	43
		Drops	44	74	29
		Net Growth	44	-23	14
130	Bulgaria	New Clubs	0	0	1
		Charter Members	0	0	34
		New Members	30	30	35
		Drops	40	81	75
		Net Growth	-9	-51	-2
131	Lithuania	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	5	10
		Drops	13	13	16
		Net Growth	3	-8	-6

			2013-2014 4th Qtr	2014-2015 4th Qtr	2015-2016 4th Qtr
132	Macedonia (Fyrom)	New Clubs	3	0	2
		Charter Members	108	0	46
		New Members	45	52	49
		Drops	99	77	26
		Net Growth	65	-20	72
Total	Elena Appiani	New Clubs	8	4	9
		Charter Members	245	105	218
		New Members	268	286	267
		Drops	508	480	437
		Net Growth	38	-64	70

