

MD ANALYSIS

CA 1 March Analysis

GAT Constitutional Area 1 Leader: JEROME THOMPSON

July 2017 to March 2018 (9 months) Results

| CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-----------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 74 | 79 | 63 | 103 | 79 |
| Charter Members | 2602 | 2610 | 2230 | 3308 | 2616 |
| New Members | 22215 | 22693 | 21682 | 20827 | 18621 |
| Drops | 31653 | 31759 | 30915 | 29771 | 31165 |
| Net Growth | -3854 | -3466 | -4340 | -2942 | -7294 |

March (Only Results)

| CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-----------------|--------|--------|--------|--------|
| New Clubs | 23 | 16 | 12 | 13 |
| Charter Members | 640 | 445 | 352 | 411 |
| New Members | 2397 | 2410 | 2552 | 2323 |
| Drops | 2489 | 2520 | 2373 | 2449 |
| Net Growth | 798 | 578 | 761 | 555 |

Statement for 3rd Quarter Results(previous 3 years)

| CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|-----------------|----------------------|----------------------|----------------------|
| New Clubs | 33 | 31 | 37 |
| Charter Members | 1046 | 999 | 1205 |
| New Members | 7579 | 7660 | 7305 |
| Drops | 9228 | 9444 | 8805 |
| Net Growth | 364 | 108 | 574 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|--|-----------------|-----------|-----------|-----------|-----------|-----------|
| 16 | New Jersey | New Clubs | 1 | 4 | 0 | 0 | 2 |
| | | Charter Members | 23 | 108 | 8 | 3 | 52 |
| | | New Members | 255 | 358 | 288 | 300 | 261 |
| | | Drops | 465 | 423 | 503 | 446 | 420 |
| | | Net Growth | -142 | 64 | -138 | -104 | -62 |
| 20 | Bermuda New York | New Clubs | 2 | 6 | 9 | 6 | 6 |
| | | Charter Members | 52 | 168 | 274 | 155 | 170 |
| | | New Members | 907 | 948 | 913 | 965 | 825 |
| | | Drops | 1191 | 1189 | 1249 | 1212 | 1233 |
| | | Net Growth | -116 | 45 | 69 | 10 | -153 |
| 22 | Delaware District Of Columbia Maryland | New Clubs | 2 | 2 | 0 | 2 | 1 |
| | | Charter Members | 62 | 53 | 5 | 88 | 47 |
| | | New Members | 415 | 350 | 380 | 424 | 364 |
| | | Drops | 628 | 594 | 533 | 496 | 645 |
| | | Net Growth | -87 | -141 | -94 | 62 | -181 |
| 23 | Connecticut | New Clubs | 0 | 0 | 1 | 2 | 3 |
| | | Charter Members | 4 | 4 | 42 | 72 | 51 |
| | | New Members | 258 | 304 | 286 | 267 | 248 |
| | | Drops | 522 | 447 | 415 | 410 | 434 |
| | | Net Growth | -228 | -103 | -62 | -41 | -105 |
| 33 | Massachusetts | New Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Charter Members | 7 | 4 | 9 | 40 | 4 |
| | | New Members | 536 | 511 | 469 | 425 | 403 |
| | | Drops | 536 | 662 | 615 | 590 | 577 |
| | | Net Growth | 73 | -110 | -97 | -62 | -115 |
| 44 | New Hampshire | New Clubs | 1 | 1 | 2 | 1 | 2 |
| | | Charter Members | 26 | 30 | 78 | 23 | 54 |
| | | New Members | 175 | 179 | 165 | 162 | 147 |
| | | Drops | 176 | 257 | 230 | 210 | 191 |
| | | Net Growth | 38 | -28 | 25 | -9 | 19 |
| 42 | Rhode Island | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 3 | 1 | 0 |
| | | New Members | 66 | 54 | 67 | 57 | 55 |
| | | Drops | 119 | 138 | 94 | 52 | 61 |
| | | Net Growth | -11 | -79 | -12 | 9 | -3 |
| 45 | New York Vermont | New Clubs | 1 | 0 | 0 | 0 | 0 |
| | | Charter Members | 21 | 1 | 1 | 0 | 0 |
| | | New Members | 69 | 71 | 58 | 64 | 57 |
| | | Drops | 85 | 91 | 101 | 128 | 90 |
| | | Net Growth | 14 | -18 | -39 | -54 | -20 |
| 41 | Maine | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 4 | 0 | 0 |
| | | New Members | 129 | 117 | 106 | 129 | 106 |
| | | Drops | 162 | 158 | 133 | 151 | 134 |
| | | Net Growth | -21 | -27 | -12 | -8 | -19 |
| Total | Mahesh Chitnis | New Clubs | 7 | 13 | 12 | 12 | 14 |
| | | Charter Members | 195 | 368 | 424 | 382 | 378 |
| | | New Members | 2810 | 2892 | 2732 | 2793 | 2466 |
| | | Drops | 3884 | 3959 | 3873 | 3695 | 3785 |
| | | Net Growth | -480 | -397 | -360 | -197 | -639 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|--------------|--|---|---|--|---|--|
| 16 | New Jersey | New Clubs Charter Members New Members Drops Net Growth | 1 25 42 52 17 | 0 0 35 41 -3 | 0 0 27 36 -8 | 1 23 31 41 16 |
| 20 | Bermuda New York | New Clubs Charter Members New Members Drops Net Growth | 2 45 89 103 36 | 4 110 121 66 172 | 1 22 82 73 35 | 1 28 69 129 -24 |
| 22 | Delaware District Of Columbia Maryland | New Clubs Charter Members New Members Drops Net Growth | 1 24 47 42 35 | 0 1 34 30 10 | 0 0 42 29 19 | 0 3 41 44 9 |
| 23 | Connecticut | New Clubs Charter Members New Members Drops Net Growth | 0 0 29 21 11 | 0 2 36 40 -2 | 0 0 28 23 6 | 0 0 43 38 6 |
| 33 | Massachusetts | New Clubs Charter Members New Members Drops Net Growth | 0 0 44 33 14 | 0 1 50 47 9 | 0 2 47 31 24 | 0 0 56 27 32 |
| 44 | New Hampshire | New Clubs Charter Members New Members Drops Net Growth | 0 0 8 14 -5 | 1 21 16 17 23 | 0 0 28 26 3 | 0 4 31 11 25 |
| 42 | Rhode Island | New Clubs Charter Members New Members Drops Net Growth | 0 0 0 2 -2 | 0 0 6 27 -21 | 0 0 10 8 4 | 0 0 5 4 1 |
| 45 | New York Vermont | New Clubs Charter Members New Members Drops Net Growth | 0 1 19 3 17 | 0 1 10 3 10 | 0 0 5 4 3 | 0 0 12 8 4 |
| 41 | Maine | New Clubs Charter Members New Members Drops Net Growth | 0 0 27 18 12 | 0 0 15 7 9 | 0 0 23 8 16 | 0 0 9 8 2 |
| Total | Mahesh Chitnis | New Clubs Charter Members New Members Drops Net Growth | 4 95 305 288 135 | 5 136 323 278 207 | 1 24 292 238 102 | 2 58 297 310 71 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|---|------------------------|------------------------------|------------------------------|------------------------------|
| 16 | New Jersey | New Clubs | 2 | 0 | 0 |
| | | Charter Members | 48 | 1 | 2 |
| | | New Members | 117 | 117 | 108 |
| | | Drops | 141 | 133 | 111 |
| | | Net Growth | 33 | -6 | 11 |
| 20 | Bermuda New York | New Clubs | 3 | 7 | 4 |
| | | Charter Members | 66 | 207 | 99 |
| | | New Members | 336 | 318 | 274 |
| | | Drops | 318 | 334 | 326 |
| | | Net Growth | 109 | 237 | 63 |
| 22 | Delaware District Of Columbia Maryland | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 29 | 1 | 1 |
| | | New Members | 118 | 133 | 152 |
| | | Drops | 155 | 138 | 151 |
| | | Net Growth | 13 | 9 | 17 |
| 23 | Connecticut | New Clubs | 0 | 1 | 1 |
| | | Charter Members | 0 | 40 | 28 |
| | | New Members | 91 | 107 | 96 |
| | | Drops | 102 | 133 | 84 |
| | | Net Growth | 0 | 14 | 49 |
| 33 | Massachusetts | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 1 | 14 |
| | | New Members | 114 | 175 | 139 |
| | | Drops | 134 | 136 | 155 |
| | | Net Growth | -13 | 55 | 26 |
| 44 | New Hampshire | New Clubs | 0 | 1 | 1 |
| | | Charter Members | 5 | 21 | 23 |
| | | New Members | 46 | 70 | 50 |
| | | Drops | 46 | 61 | 44 |
| | | Net Growth | 12 | 37 | 33 |
| 42 | Rhode Island | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 12 | 32 | 23 |
| | | Drops | 60 | 41 | 14 |
| | | Net Growth | -45 | -4 | 11 |
| 45 | New York Vermont | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 1 | 1 | 0 |
| | | New Members | 29 | 27 | 24 |
| | | Drops | 16 | 26 | 36 |
| | | Net Growth | 14 | 4 | -7 |
| 41 | Maine | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 45 | 37 | 58 |
| | | Drops | 67 | 39 | 44 |
| | | Net Growth | -17 | 2 | 18 |
| Total | Mahesh Chitnis | New Clubs | 6 | 9 | 6 |
| | | Charter Members | 149 | 272 | 167 |
| | | New Members | 908 | 1016 | 924 |
| | | Drops | 1039 | 1041 | 965 |
| | | Net Growth | 106 | 348 | 221 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|---------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 13 | Ohio | New Clubs | 2 | 1 | 1 | 2 | 1 |
| | | Charter Members | 53 | 40 | 27 | 66 | 35 |
| | | New Members | 742 | 708 | 677 | 641 | 514 |
| | | Drops | 1024 | 968 | 964 | 1009 | 950 |
| | | Net Growth | -121 | -138 | -162 | -249 | -332 |
| 14 | Pennsylvania | New Clubs | 0 | 2 | 3 | 4 | 8 |
| | | Charter Members | 14 | 67 | 121 | 124 | 249 |
| | | New Members | 1087 | 946 | 966 | 931 | 985 |
| | | Drops | 1939 | 1684 | 1575 | 1458 | 1633 |
| | | Net Growth | -649 | -535 | -383 | -304 | -284 |
| 24 | Virginia | New Clubs | 0 | 0 | 2 | 1 | 2 |
| | | Charter Members | 4 | 4 | 45 | 30 | 127 |
| | | New Members | 444 | 435 | 471 | 402 | 407 |
| | | Drops | 645 | 609 | 650 | 649 | 631 |
| | | Net Growth | -144 | -114 | -71 | -140 | -41 |
| 29 | West Virginia | New Clubs | 0 | 0 | 0 | 0 | 1 |
| | | Charter Members | 14 | 2 | 1 | 2 | 21 |
| | | New Members | 246 | 255 | 263 | 232 | 176 |
| | | Drops | 407 | 396 | 334 | 370 | 346 |
| | | Net Growth | -116 | -110 | -50 | -107 | -123 |
| Total | Cindy Gregg | New Clubs | 2 | 3 | 6 | 7 | 12 |
| | | Charter Members | 85 | 113 | 194 | 222 | 432 |
| | | New Members | 2519 | 2344 | 2377 | 2206 | 2082 |
| | | Drops | 4015 | 3657 | 3523 | 3486 | 3560 |
| | | Net Growth | -1030 | -897 | -666 | -800 | -780 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-------|---------------|-----------------|--------|--------|--------|--------|
| 13 | Ohio | New Clubs | 0 | 1 | 0 | 0 |
| | | Charter Members | 0 | 21 | 1 | 0 |
| | | New Members | 69 | 81 | 68 | 69 |
| | | Drops | 67 | 64 | 101 | 88 |
| | | Net Growth | 10 | 44 | -28 | -15 |
| 14 | Pennsylvania | New Clubs | 1 | 0 | 1 | 2 |
| | | Charter Members | 30 | 7 | 35 | 44 |
| | | New Members | 77 | 112 | 104 | 136 |
| | | Drops | 127 | 164 | 139 | 158 |
| | | Net Growth | -8 | -39 | 5 | 35 |
| 24 | Virginia | New Clubs | 0 | 2 | 0 | 0 |
| | | Charter Members | 0 | 41 | 0 | 0 |
| | | New Members | 35 | 44 | 35 | 36 |
| | | Drops | 45 | 73 | 45 | 79 |
| | | Net Growth | -7 | 28 | -5 | -38 |
| 29 | West Virginia | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 27 | 17 | 34 | 28 |
| | | Drops | 14 | 25 | 33 | 17 |
| | | Net Growth | 13 | -7 | 6 | 12 |
| Total | Cindy Gregg | New Clubs | 1 | 3 | 1 | 2 |
| | | Charter Members | 30 | 69 | 36 | 44 |
| | | New Members | 208 | 254 | 241 | 269 |
| | | Drops | 253 | 326 | 318 | 342 |
| | | Net Growth | 8 | 26 | -22 | -6 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|----------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 13 | Ohio | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 7 | 22 | 11 |
| | | New Members | 251 | 251 | 249 |
| | | Drops | 274 | 264 | 343 |
| | | Net Growth | 7 | 57 | -68 |
| 14 | Pennsylvania | New Clubs | 1 | 0 | 2 |
| | | Charter Members | 34 | 10 | 74 |
| | | New Members | 278 | 352 | 333 |
| | | Drops | 474 | 488 | 466 |
| | | Net Growth | -108 | -102 | -23 |
| 24 | Virginia | New Clubs | 0 | 2 | 0 |
| | | Charter Members | 1 | 41 | 8 |
| | | New Members | 121 | 181 | 159 |
| | | Drops | 195 | 225 | 187 |
| | | Net Growth | -65 | 26 | 14 |
| 29 | West Virginia | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 1 | 0 | 0 |
| | | New Members | 86 | 62 | 97 |
| | | Drops | 122 | 99 | 117 |
| | | Net Growth | -25 | -31 | -9 |
| Total | Cindy Gregg | New Clubs | 1 | 3 | 2 |
| | | Charter Members | 43 | 73 | 93 |
| | | New Members | 736 | 846 | 838 |
| | | Drops | 1065 | 1076 | 1113 |
| | | Net Growth | -191 | -50 | -86 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|-------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 1 | Illinois | New Clubs | 1 | 2 | 3 | 3 | 2 |
| | | Charter Members | 23 | 53 | 116 | 91 | 61 |
| | | New Members | 895 | 892 | 907 | 797 | 710 |
| | | Drops | 1181 | 1233 | 1049 | 1162 | 1246 |
| | | Net Growth | -164 | -150 | 71 | -146 | -390 |
| 11 | Michigan | New Clubs | 3 | 0 | 4 | 2 | 2 |
| | | Charter Members | 75 | 8 | 114 | 94 | 96 |
| | | New Members | 670 | 616 | 580 | 699 | 623 |
| | | Drops | 941 | 980 | 958 | 988 | 1005 |
| | | Net Growth | -85 | -257 | -175 | -121 | -195 |
| 25 | Indiana | New Clubs | 0 | 0 | 1 | 2 | 0 |
| | | Charter Members | 15 | 4 | 31 | 67 | 3 |
| | | New Members | 560 | 616 | 595 | 571 | 498 |
| | | Drops | 883 | 900 | 847 | 846 | 852 |
| | | Net Growth | -243 | -198 | -129 | -159 | -282 |
| 43 | Kentucky | New Clubs | 2 | 0 | 0 | 3 | 0 |
| | | Charter Members | 54 | 4 | 8 | 77 | 3 |
| | | New Members | 436 | 486 | 325 | 281 | 225 |
| | | Drops | 488 | 586 | 547 | 508 | 524 |
| | | Net Growth | 45 | -48 | -180 | -95 | -241 |
| 10 | Michigan | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 3 |
| | | New Members | 84 | 82 | 98 | 73 | 64 |
| | | Drops | 155 | 98 | 119 | 138 | 98 |
| | | Net Growth | -60 | -1 | -16 | -60 | -25 |
| Total | Steve Anton | New Clubs | 6 | 2 | 8 | 10 | 4 |
| | | Charter Members | 167 | 69 | 269 | 329 | 166 |
| | | New Members | 2645 | 2692 | 2505 | 2421 | 2120 |
| | | Drops | 3648 | 3797 | 3520 | 3642 | 3725 |
| | | Net Growth | -507 | -654 | -429 | -581 | -1133 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-------|-------------|-----------------|--------|--------|--------|--------|
| 1 | Illinois | New Clubs | 1 | 0 | 0 | 0 |
| | | Charter Members | 21 | 0 | 1 | 0 |
| | | New Members | 85 | 88 | 107 | 93 |
| | | Drops | 141 | 99 | 84 | 125 |
| | | Net Growth | -24 | -7 | 31 | -26 |
| 11 | Michigan | New Clubs | 0 | 1 | 0 | 1 |
| | | Charter Members | 1 | 29 | 0 | 20 |
| | | New Members | 61 | 63 | 70 | 73 |
| | | Drops | 76 | 57 | 85 | 70 |
| | | Net Growth | 3 | 39 | -8 | 38 |
| 25 | Indiana | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 1 | 0 | 0 | 0 |
| | | New Members | 56 | 65 | 73 | 70 |
| | | Drops | 84 | 69 | 60 | 78 |
| | | Net Growth | -20 | -2 | 17 | 0 |
| 43 | Kentucky | New Clubs | 0 | 0 | 1 | 0 |
| | | Charter Members | 1 | 2 | 29 | 0 |
| | | New Members | 49 | 43 | 36 | 25 |
| | | Drops | 59 | 47 | 59 | 28 |
| | | Net Growth | -5 | 2 | 10 | 1 |
| 10 | Michigan | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 16 | 10 | 11 | 10 |
| | | Drops | 5 | 10 | 2 | 7 |
| | | Net Growth | 12 | 0 | 9 | 3 |
| Total | Steve Anton | New Clubs | 1 | 1 | 1 | 1 |
| | | Charter Members | 24 | 31 | 30 | 20 |
| | | New Members | 267 | 269 | 297 | 271 |
| | | Drops | 365 | 282 | 290 | 308 |
| | | Net Growth | -34 | 32 | 59 | 16 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|--------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 1 | Illinois | New Clubs | 1 | 0 | 1 |
| | | Charter Members | 21 | 7 | 36 |
| | | New Members | 298 | 331 | 315 |
| | | Drops | 347 | 322 | 331 |
| | | Net Growth | 30 | 41 | 62 |
| 11 | Michigan | New Clubs | 0 | 1 | 1 |
| | | Charter Members | 2 | 30 | 69 |
| | | New Members | 205 | 210 | 265 |
| | | Drops | 241 | 288 | 320 |
| | | Net Growth | 4 | -1 | 35 |
| 25 | Indiana | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 1 | 22 | 4 |
| | | New Members | 181 | 199 | 181 |
| | | Drops | 274 | 241 | 227 |
| | | Net Growth | -74 | -6 | -31 |
| 43 | Kentucky | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 3 | 3 | 30 |
| | | New Members | 164 | 108 | 86 |
| | | Drops | 204 | 169 | 135 |
| | | Net Growth | -23 | -47 | -10 |
| 10 | Michigan | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 32 | 26 | 30 |
| | | Drops | 34 | 33 | 35 |
| | | Net Growth | 4 | -7 | -5 |
| Total | Steve Anton | New Clubs | 1 | 2 | 3 |
| | | Charter Members | 27 | 62 | 139 |
| | | New Members | 880 | 874 | 877 |
| | | Drops | 1100 | 1053 | 1048 |
| | | Net Growth | -59 | -20 | 51 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|------------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 5 | North Dakota South Dakota | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 6 | 7 | 5 | 2 | 0 |
| | | New Members | 324 | 351 | 279 | 302 | 267 |
| | | Drops | 556 | 454 | 452 | 390 | 410 |
| | | Net Growth | -173 | -44 | -146 | -58 | -96 |
| 5M | Minnesota | New Clubs | 2 | 1 | 4 | 5 | 3 |
| | | Charter Members | 65 | 44 | 123 | 129 | 77 |
| | | New Members | 1037 | 1038 | 1080 | 943 | 965 |
| | | Drops | 1215 | 1165 | 1304 | 1130 | 1219 |
| | | Net Growth | -27 | 14 | -5 | 41 | -56 |
| 9 | Iowa | New Clubs | 1 | 0 | 1 | 2 | 0 |
| | | Charter Members | 36 | 6 | 30 | 63 | 5 |
| | | New Members | 494 | 445 | 440 | 527 | 395 |
| | | Drops | 641 | 708 | 667 | 664 | 671 |
| | | Net Growth | -63 | -219 | -147 | -24 | -199 |
| 27 | Wisconsin | New Clubs | 0 | 2 | 2 | 1 | 2 |
| | | Charter Members | 2 | 122 | 43 | 22 | 47 |
| | | New Members | 1076 | 1014 | 1125 | 1039 | 918 |
| | | Drops | 1268 | 1345 | 1298 | 1282 | 1278 |
| | | Net Growth | -91 | -58 | -27 | -115 | -206 |
| Total | Michael Molenda | New Clubs | 3 | 3 | 7 | 8 | 5 |
| | | Charter Members | 109 | 179 | 201 | 216 | 129 |
| | | New Members | 2931 | 2848 | 2924 | 2811 | 2545 |
| | | Drops | 3680 | 3672 | 3721 | 3466 | 3578 |
| | | Net Growth | -354 | -307 | -325 | -156 | -557 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-------|------------------------------|-----------------|--------|--------|--------|--------|
| 5 | North Dakota South Dakota | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 5 | 0 | 0 | 0 |
| | | New Members | 26 | 32 | 51 | 55 |
| | | Drops | 51 | 39 | 51 | 21 |
| | | Net Growth | 2 | -7 | 2 | 36 |
| 5M | Minnesota | New Clubs | 0 | 1 | 0 | 1 |
| | | Charter Members | 0 | 24 | 1 | 20 |
| | | New Members | 112 | 98 | 112 | 81 |
| | | Drops | 64 | 107 | 66 | 81 |
| | | Net Growth | 55 | 28 | 57 | 25 |
| 9 | Iowa | New Clubs | 0 | 1 | 0 | 0 |
| | | Charter Members | 0 | 26 | 0 | 0 |
| | | New Members | 50 | 60 | 88 | 27 |
| | | Drops | 49 | 64 | 47 | 30 |
| | | Net Growth | 6 | 25 | 43 | -1 |
| 27 | Wisconsin | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 16 | 1 | 1 | 0 |
| | | New Members | 113 | 143 | 114 | 101 |
| | | Drops | 133 | 97 | 127 | 96 |
| | | Net Growth | 3 | 52 | 0 | 13 |
| Total | Michael Molenda | New Clubs | 0 | 2 | 0 | 1 |
| | | Charter Members | 21 | 51 | 2 | 20 |
| | | New Members | 301 | 333 | 365 | 264 |
| | | Drops | 297 | 307 | 291 | 228 |
| | | Net Growth | 66 | 98 | 102 | 73 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|--------------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 5 | North Dakota South Dakota | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 6 | 5 | 0 |
| | | New Members | 146 | 101 | 112 |
| | | Drops | 171 | 134 | 131 |
| | | Net Growth | 15 | -16 | -7 |
| 5M | Minnesota | New Clubs | 0 | 3 | 0 |
| | | Charter Members | 5 | 83 | 4 |
| | | New Members | 352 | 403 | 330 |
| | | Drops | 333 | 392 | 290 |
| | | Net Growth | 48 | 134 | 64 |
| 9 | Iowa | New Clubs | 0 | 1 | 1 |
| | | Charter Members | 1 | 28 | 40 |
| | | New Members | 149 | 168 | 178 |
| | | Drops | 173 | 209 | 172 |
| | | Net Growth | -9 | 7 | 65 |
| 27 | Wisconsin | New Clubs | 1 | 2 | 1 |
| | | Charter Members | 91 | 41 | 21 |
| | | New Members | 327 | 381 | 346 |
| | | Drops | 451 | 461 | 428 |
| | | Net Growth | 5 | -16 | -22 |
| Total | Michael Molenda | New Clubs | 1 | 6 | 2 |
| | | Charter Members | 103 | 157 | 65 |
| | | New Members | 974 | 1053 | 966 |
| | | Drops | 1128 | 1196 | 1021 |
| | | Net Growth | 59 | 109 | 100 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|-----------------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 12 | Tennessee | New Clubs | 5 | 0 | 0 | 2 | 2 |
| | | Charter Members | 192 | 2 | 6 | 62 | 115 |
| | | New Members | 579 | 419 | 464 | 428 | 387 |
| | | Drops | 718 | 688 | 684 | 620 | 601 |
| | | Net Growth | 83 | -228 | -182 | -83 | -34 |
| 18 | Georgia | New Clubs | 3 | 3 | 0 | 0 | 1 |
| | | Charter Members | 84 | 90 | 7 | 4 | 28 |
| | | New Members | 405 | 399 | 373 | 337 | 222 |
| | | Drops | 657 | 632 | 596 | 598 | 507 |
| | | Net Growth | -109 | -100 | -151 | -219 | -230 |
| 30 | Mississippi | New Clubs | 0 | 0 | 1 | 1 | 1 |
| | | Charter Members | 16 | 0 | 30 | 36 | 29 |
| | | New Members | 184 | 221 | 200 | 146 | 173 |
| | | Drops | 297 | 287 | 286 | 265 | 300 |
| | | Net Growth | -76 | -51 | -28 | -50 | -71 |
| 31 | North Carolina | New Clubs | 1 | 1 | 0 | 5 | 1 |
| | | Charter Members | 54 | 33 | 4 | 146 | 31 |
| | | New Members | 392 | 446 | 370 | 413 | 329 |
| | | Drops | 778 | 754 | 650 | 612 | 713 |
| | | Net Growth | -246 | -202 | -242 | 27 | -304 |
| 32 | South Carolina | New Clubs | 0 | 1 | 0 | 3 | 0 |
| | | Charter Members | 3 | 30 | 7 | 89 | 0 |
| | | New Members | 260 | 272 | 267 | 244 | 223 |
| | | Drops | 455 | 439 | 364 | 377 | 354 |
| | | Net Growth | -154 | -91 | -59 | -4 | -98 |
| 34 | Alabama | New Clubs | 2 | 5 | 4 | 0 | 1 |
| | | Charter Members | 47 | 138 | 129 | 12 | 43 |
| | | New Members | 277 | 280 | 227 | 191 | 176 |
| | | Drops | 364 | 364 | 345 | 422 | 328 |
| | | Net Growth | 7 | 89 | 37 | -197 | -81 |
| 35 | Bahamas Florida | New Clubs | 1 | 3 | 1 | 3 | 4 |
| | | Charter Members | 54 | 88 | 65 | 121 | 106 |
| | | New Members | 595 | 607 | 524 | 490 | 432 |
| | | Drops | 792 | 834 | 790 | 823 | 889 |
| | | Net Growth | -18 | 23 | -54 | -53 | -219 |
| 51 | Puerto Rico U S Virgin Islands | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 2 |
| | | New Members | 0 | 0 | 0 | 0 | 22 |
| | | Drops | 0 | 0 | 0 | 0 | 260 |
| | | Net Growth | 0 | 0 | 0 | 0 | -227 |
| 60 | Various | New Clubs | 0 | 0 | 1 | 0 | 1 |
| | | Charter Members | 0 | 0 | 36 | 1 | 27 |
| | | New Members | 0 | 0 | 149 | 201 | 87 |
| | | Drops | 0 | 0 | 139 | 191 | 243 |
| | | Net Growth | 0 | 0 | 74 | 21 | -119 |
| Total | Stacey Jones | New Clubs | 12 | 13 | 7 | 14 | 11 |
| | | Charter Members | 450 | 381 | 284 | 471 | 381 |
| | | New Members | 2692 | 2644 | 2574 | 2450 | 2051 |
| | | Drops | 4061 | 3998 | 3854 | 3908 | 4195 |
| | | Net Growth | -513 | -560 | -605 | -558 | -1383 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-------|--------------------|-----------------|--------|--------|--------|--------|
| 12 | Tennessee | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 4 | 0 |
| | | New Members | 32 | 24 | 59 | 38 |
| | | Drops | 23 | 34 | 42 | 32 |
| | | Net Growth | 12 | -8 | 23 | 8 |
| 18 | Georgia | New Clubs | 1 | 0 | 0 | 0 |
| | | Charter Members | 25 | 0 | 3 | 0 |
| | | New Members | 29 | 45 | 41 | 36 |
| | | Drops | 29 | 51 | 58 | 45 |
| | | Net Growth | 30 | -3 | -7 | -6 |
| 30 | Mississippi | New Clubs | 0 | 1 | 0 | 0 |
| | | Charter Members | 0 | 25 | 0 | 0 |
| | | New Members | 17 | 30 | 27 | 9 |
| | | Drops | 33 | 22 | 29 | 21 |
| | | Net Growth | -12 | 36 | -1 | -11 |
| 31 | North Carolina | New Clubs | 1 | 0 | 2 | 0 |
| | | Charter Members | 22 | 1 | 44 | 1 |
| | | New Members | 54 | 39 | 53 | 42 |
| | | Drops | 56 | 59 | 53 | 55 |
| | | Net Growth | 21 | -17 | 48 | -6 |
| 32 | South Carolina | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 2 | 0 |
| | | New Members | 49 | 37 | 37 | 34 |
| | | Drops | 28 | 38 | 30 | 30 |
| | | Net Growth | 23 | 4 | 12 | 11 |
| 34 | Alabama | New Clubs | 2 | 1 | 0 | 0 |
| | | Charter Members | 50 | 33 | 1 | 3 |
| | | New Members | 40 | 17 | 21 | 25 |
| | | Drops | 20 | 42 | 31 | 19 |
| | | Net Growth | 70 | 8 | -7 | 11 |
| 35 | Bahamas Florida | New Clubs | 1 | 0 | 1 | 0 |
| | | Charter Members | 20 | 8 | 21 | 4 |
| | | New Members | 59 | 67 | 82 | 56 |
| | | Drops | 45 | 107 | 53 | 70 |
| | | Net Growth | 45 | -9 | 66 | 6 |
| 60 | Various | New Clubs | 0 | 1 | 0 | 1 |
| | | Charter Members | 0 | 23 | 0 | 27 |
| | | New Members | 0 | 24 | 27 | 7 |
| | | Drops | 0 | 12 | 19 | 24 |
| | | Net Growth | 0 | 35 | 9 | 11 |
| Total | Stacey Jones | New Clubs | 5 | 3 | 3 | 1 |
| | | Charter Members | 117 | 90 | 75 | 35 |
| | | New Members | 280 | 283 | 347 | 247 |
| | | Drops | 234 | 365 | 315 | 296 |
| | | Net Growth | 189 | 46 | 143 | 24 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|----------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 12 | Tennessee | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 1 | 0 | 5 |
| | | New Members | 118 | 138 | 151 |
| | | Drops | 183 | 227 | 171 |
| | | Net Growth | -49 | -80 | 2 |
| 18 | Georgia | New Clubs | 2 | 0 | 0 |
| | | Charter Members | 60 | 1 | 3 |
| | | New Members | 122 | 120 | 128 |
| | | Drops | 181 | 212 | 185 |
| | | Net Growth | 16 | -67 | -35 |
| 30 | Mississippi | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 0 | 26 | 0 |
| | | New Members | 65 | 66 | 50 |
| | | Drops | 128 | 114 | 98 |
| | | Net Growth | -56 | -15 | -32 |
| 31 | North Carolina | New Clubs | 1 | 0 | 3 |
| | | Charter Members | 25 | 1 | 82 |
| | | New Members | 167 | 149 | 139 |
| | | Drops | 279 | 217 | 204 |
| | | Net Growth | -68 | -58 | 44 |
| 32 | South Carolina | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 1 | 0 | 26 |
| | | New Members | 110 | 93 | 107 |
| | | Drops | 133 | 127 | 154 |
| | | Net Growth | -13 | -25 | -11 |
| 34 | Alabama | New Clubs | 3 | 1 | 0 |
| | | Charter Members | 84 | 48 | 3 |
| | | New Members | 124 | 88 | 72 |
| | | Drops | 92 | 138 | 144 |
| | | Net Growth | 132 | 3 | -61 |
| 35 | Bahamas Florida | New Clubs | 1 | 0 | 1 |
| | | Charter Members | 23 | 12 | 30 |
| | | New Members | 192 | 194 | 193 |
| | | Drops | 236 | 253 | 200 |
| | | Net Growth | 25 | 1 | 76 |
| 60 | Various | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 0 | 24 | 0 |
| | | New Members | 0 | 55 | 99 |
| | | Drops | 0 | 46 | 53 |
| | | Net Growth | 0 | 38 | 50 |
| Total | Stacey Jones | New Clubs | 7 | 3 | 5 |
| | | Charter Members | 194 | 112 | 149 |
| | | New Members | 898 | 903 | 939 |
| | | Drops | 1232 | 1334 | 1209 |
| | | Net Growth | -13 | -203 | 33 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|---------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 2 | Texas | New Clubs | 24 | 16 | 7 | 21 | 12 |
| | | Charter Members | 795 | 530 | 268 | 608 | 447 |
| | | New Members | 2221 | 2642 | 2491 | 2365 | 2116 |
| | | Drops | 3604 | 3866 | 3636 | 3603 | 3587 |
| | | Net Growth | -279 | -351 | -644 | -371 | -780 |
| 3 | Oklahoma | New Clubs | 0 | 2 | 0 | 0 | 0 |
| | | Charter Members | 0 | 55 | 1 | 1 | 8 |
| | | New Members | 373 | 358 | 286 | 243 | 269 |
| | | Drops | 536 | 484 | 379 | 420 | 435 |
| | | Net Growth | -105 | -42 | -66 | -145 | -119 |
| 7 | Arkansas | New Clubs | 1 | 3 | 1 | 0 | 1 |
| | | Charter Members | 38 | 89 | 27 | 0 | 26 |
| | | New Members | 229 | 243 | 253 | 242 | 223 |
| | | Drops | 393 | 400 | 427 | 357 | 335 |
| | | Net Growth | -112 | -23 | -122 | -81 | -53 |
| 8 | Louisiana | New Clubs | 1 | 3 | 0 | 0 | 0 |
| | | Charter Members | 39 | 139 | 10 | 2 | 2 |
| | | New Members | 294 | 362 | 304 | 252 | 195 |
| | | Drops | 402 | 538 | 440 | 406 | 370 |
| | | Net Growth | -46 | 9 | -94 | -127 | -154 |
| 26 | Missouri | New Clubs | 2 | 0 | 0 | 2 | 1 |
| | | Charter Members | 80 | 1 | 4 | 51 | 30 |
| | | New Members | 633 | 585 | 569 | 623 | 499 |
| | | Drops | 913 | 873 | 866 | 777 | 813 |
| | | Net Growth | -128 | -221 | -214 | -31 | -220 |
| Total | Joe Al Picone | New Clubs | 28 | 24 | 8 | 23 | 14 |
| | | Charter Members | 952 | 814 | 310 | 662 | 513 |
| | | New Members | 3750 | 4190 | 3903 | 3725 | 3302 |
| | | Drops | 5848 | 6161 | 5748 | 5563 | 5540 |
| | | Net Growth | -670 | -628 | -1140 | -755 | -1326 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-------|---------------|-----------------|--------|--------|--------|--------|
| 2 | Texas | New Clubs | 5 | 1 | 5 | 2 |
| | | Charter Members | 145 | 29 | 123 | 113 |
| | | New Members | 333 | 293 | 322 | 252 |
| | | Drops | 371 | 343 | 240 | 269 |
| | | Net Growth | 146 | 10 | 235 | 125 |
| 3 | Oklahoma | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 1 | 0 | 0 | 0 |
| | | New Members | 39 | 31 | 39 | 36 |
| | | Drops | 41 | 23 | 27 | 33 |
| | | Net Growth | 1 | 10 | 13 | 7 |
| 7 | Arkansas | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 1 | 0 | 0 |
| | | New Members | 20 | 31 | 34 | 29 |
| | | Drops | 31 | 39 | 22 | 21 |
| | | Net Growth | -9 | -6 | 16 | 10 |
| 8 | Louisiana | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 14 | 0 | 0 | 0 |
| | | New Members | 41 | 24 | 27 | 17 |
| | | Drops | 46 | 34 | 44 | 30 |
| | | Net Growth | 13 | -9 | -15 | -13 |
| 26 | Missouri | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 1 | 0 |
| | | New Members | 55 | 58 | 59 | 47 |
| | | Drops | 84 | 60 | 117 | 46 |
| | | Net Growth | -28 | 10 | -54 | 13 |
| Total | Joe Al Picone | New Clubs | 5 | 1 | 5 | 2 |
| | | Charter Members | 160 | 30 | 124 | 113 |
| | | New Members | 488 | 437 | 481 | 381 |
| | | Drops | 573 | 499 | 450 | 399 |
| | | Net Growth | 123 | 15 | 195 | 142 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|----------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 2 | Texas | New Clubs | 7 | 2 | 10 |
| | | Charter Members | 217 | 73 | 303 |
| | | New Members | 982 | 888 | 837 |
| | | Drops | 1104 | 1115 | 1117 |
| | | Net Growth | 220 | -70 | 126 |
| 3 | Oklahoma | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 4 | 0 | 0 |
| | | New Members | 120 | 97 | 86 |
| | | Drops | 163 | 116 | 146 |
| | | Net Growth | -28 | -9 | -53 |
| 7 | Arkansas | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 30 | 1 | 0 |
| | | New Members | 60 | 121 | 102 |
| | | Drops | 141 | 119 | 106 |
| | | Net Growth | -41 | 10 | 4 |
| 8 | Louisiana | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 40 | 1 | 0 |
| | | New Members | 128 | 68 | 79 |
| | | Drops | 155 | 121 | 125 |
| | | Net Growth | 24 | -38 | -43 |
| 26 | Missouri | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 1 | 2 |
| | | New Members | 184 | 199 | 226 |
| | | Drops | 266 | 266 | 306 |
| | | Net Growth | -70 | -32 | -55 |
| Total | Joe Al Picone | New Clubs | 9 | 2 | 10 |
| | | Charter Members | 291 | 76 | 305 |
| | | New Members | 1474 | 1373 | 1330 |
| | | Drops | 1829 | 1737 | 1800 |
| | | Net Growth | 105 | -139 | -21 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|-----------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 6 | Colorado | New Clubs | 0 | 1 | 0 | 1 | 0 |
| | | Charter Members | 0 | 25 | 1 | 21 | 0 |
| | | New Members | 315 | 242 | 209 | 221 | 241 |
| | | Drops | 341 | 479 | 335 | 274 | 311 |
| | | Net Growth | 1 | -155 | -102 | -5 | -34 |
| 17 | Kansas | New Clubs | 0 | 2 | 1 | 0 | 1 |
| | | Charter Members | 2 | 52 | 24 | 1 | 22 |
| | | New Members | 347 | 334 | 297 | 340 | 277 |
| | | Drops | 480 | 541 | 476 | 461 | 443 |
| | | Net Growth | -105 | -110 | -106 | -70 | -117 |
| 21 | Arizona California | New Clubs | 1 | 5 | 1 | 0 | 0 |
| | | Charter Members | 42 | 134 | 52 | 8 | 14 |
| | | New Members | 388 | 328 | 380 | 319 | 242 |
| | | Drops | 422 | 414 | 443 | 351 | 411 |
| | | Net Growth | 89 | 99 | 61 | 48 | -92 |
| 28 | Utah | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 100 | 78 | 121 | 83 | 55 |
| | | Drops | 137 | 135 | 138 | 102 | 115 |
| | | Net Growth | -27 | -51 | -12 | -16 | -55 |
| 38 | Nebraska | New Clubs | 0 | 0 | 1 | 0 | 0 |
| | | Charter Members | 1 | 2 | 25 | 0 | 0 |
| | | New Members | 196 | 230 | 200 | 170 | 163 |
| | | Drops | 303 | 254 | 280 | 204 | 271 |
| | | Net Growth | -89 | 11 | -34 | -25 | -98 |
| 40 | Arizona New Mexico | New Clubs | 2 | 0 | 0 | 0 | 1 |
| | | Charter Members | 46 | 2 | 0 | 0 | 24 |
| | | New Members | 84 | 110 | 90 | 102 | 91 |
| | | Drops | 123 | 215 | 170 | 134 | 133 |
| | | Net Growth | 20 | -84 | -66 | -9 | -8 |
| 15 | Wyoming | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 80 | 95 | 50 | 49 | 47 |
| | | Drops | 108 | 110 | 89 | 107 | 89 |
| | | Net Growth | -15 | -5 | -29 | -47 | -39 |
| Total | William Phillipi | New Clubs | 3 | 8 | 3 | 1 | 2 |
| | | Charter Members | 91 | 215 | 102 | 30 | 60 |
| | | New Members | 1510 | 1417 | 1347 | 1284 | 1116 |
| | | Drops | 1914 | 2148 | 1931 | 1633 | 1773 |
| | | Net Growth | -126 | -295 | -288 | -124 | -443 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|-------|-----------------------|-----------------|--------|--------|--------|--------|
| 6 | Colorado | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 20 | 32 | 27 | 50 |
| | | Drops | 23 | 19 | 22 | 31 |
| | | Net Growth | -2 | 15 | 7 | 24 |
| 17 | Kansas | New Clubs | 1 | 0 | 0 | 0 |
| | | Charter Members | 20 | 0 | 0 | 0 |
| | | New Members | 32 | 23 | 36 | 53 |
| | | Drops | 60 | 46 | 34 | 58 |
| | | Net Growth | -5 | -21 | 5 | -4 |
| 21 | Arizona California | New Clubs | 2 | 0 | 0 | 0 |
| | | Charter Members | 54 | 0 | 0 | 0 |
| | | New Members | 33 | 19 | 29 | 32 |
| | | Drops | 41 | 31 | 25 | 19 |
| | | Net Growth | 53 | -2 | 7 | 20 |
| 28 | Utah | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 2 | 27 | 1 | 4 |
| | | Drops | 13 | 10 | 3 | 10 |
| | | Net Growth | -11 | 17 | -1 | -5 |
| 38 | Nebraska | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 4 | 0 | 0 |
| | | New Members | 41 | 19 | 34 | 31 |
| | | Drops | 15 | 19 | 18 | 23 |
| | | Net Growth | 28 | 4 | 16 | 8 |
| 40 | Arizona New Mexico | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 0 | 0 | 0 |
| | | New Members | 12 | 3 | 18 | 26 |
| | | Drops | 20 | 12 | 16 | 25 |
| | | Net Growth | -5 | -7 | 11 | 2 |
| 15 | Wyoming | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 14 | 2 | 9 | 9 |
| | | Drops | 8 | 8 | 1 | 6 |
| | | Net Growth | 8 | -6 | 8 | 3 |
| Total | William Phillipi | New Clubs | 3 | 0 | 0 | 0 |
| | | Charter Members | 76 | 4 | 0 | 0 |
| | | New Members | 154 | 125 | 154 | 205 |
| | | Drops | 180 | 145 | 119 | 172 |
| | | Net Growth | 66 | 0 | 53 | 48 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|-------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 6 | Colorado | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 1 | 0 |
| | | New Members | 70 | 92 | 86 |
| | | Drops | 100 | 116 | 84 |
| | | Net Growth | -19 | -16 | 9 |
| 17 | Kansas | New Clubs | 1 | 1 | 0 |
| | | Charter Members | 24 | 23 | 0 |
| | | New Members | 113 | 115 | 116 |
| | | Drops | 185 | 165 | 126 |
| | | Net Growth | -34 | 1 | 6 |
| 21 | Arizona California | New Clubs | 2 | 0 | 0 |
| | | Charter Members | 54 | 4 | 0 |
| | | New Members | 111 | 95 | 87 |
| | | Drops | 125 | 109 | 71 |
| | | Net Growth | 68 | 14 | 29 |
| 28 | Utah | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 23 | 56 | 21 |
| | | Drops | 36 | 50 | 29 |
| | | Net Growth | -10 | 9 | -6 |
| 38 | Nebraska | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 0 | 25 | 0 |
| | | New Members | 81 | 63 | 79 |
| | | Drops | 73 | 101 | 74 |
| | | Net Growth | 33 | -8 | 7 |
| 40 | Arizona New Mexico | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 2 | 0 | 0 |
| | | New Members | 43 | 34 | 36 |
| | | Drops | 95 | 55 | 63 |
| | | Net Growth | -39 | -17 | -13 |
| 15 | Wyoming | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 46 | 19 | 24 |
| | | Drops | 42 | 21 | 17 |
| | | Net Growth | 8 | 0 | 11 |
| Total | William Phillipi | New Clubs | 3 | 2 | 0 |
| | | Charter Members | 80 | 53 | 0 |
| | | New Members | 487 | 474 | 449 |
| | | Drops | 656 | 617 | 464 |
| | | Net Growth | 7 | -17 | 43 |

MD Wise Analysis

| MD | GMT Area | CA 1 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|---|-----------------|-----------|-----------|-----------|-----------|-----------|
| 4 | California | New Clubs | 8 | 9 | 9 | 19 | 14 |
| | | Charter Members | 368 | 345 | 345 | 720 | 448 |
| | | New Members | 1714 | 2004 | 1817 | 1815 | 1671 |
| | | Drops | 2337 | 2190 | 2422 | 2292 | 2823 |
| | | Net Growth | 44 | 395 | -27 | 488 | -402 |
| 19 | British Columbia Idaho Washington | New Clubs | 1 | 0 | 0 | 1 | 2 |
| | | Charter Members | 33 | 7 | 5 | 38 | 57 |
| | | New Members | 496 | 459 | 467 | 444 | 462 |
| | | Drops | 708 | 721 | 699 | 658 | 673 |
| | | Net Growth | -95 | -149 | -161 | -110 | -99 |
| 36 | California Oregon | New Clubs | 0 | 2 | 1 | 1 | 0 |
| | | Charter Members | 6 | 56 | 31 | 28 | 5 |
| | | New Members | 249 | 350 | 295 | 255 | 239 |
| | | Drops | 437 | 437 | 445 | 446 | 411 |
| | | Net Growth | -137 | 26 | -72 | -113 | -116 |
| 37 | Alberta Montana | New Clubs | 1 | 0 | 0 | 0 | 0 |
| | | Charter Members | 20 | 0 | 0 | 0 | 0 |
| | | New Members | 151 | 164 | 0 | 0 | 0 |
| | | Drops | 244 | 198 | 0 | 0 | 0 |
| | | Net Growth | -55 | -15 | 0 | 0 | 0 |
| 39 | Idaho Oregon | New Clubs | 0 | 1 | 0 | 2 | 0 |
| | | Charter Members | 12 | 32 | 2 | 43 | 1 |
| | | New Members | 90 | 130 | 112 | 99 | 59 |
| | | Drops | 167 | 129 | 176 | 122 | 147 |
| | | Net Growth | -56 | 47 | -47 | 25 | -77 |
| 49 | Alaska British Columbia Yukon Territory | New Clubs | 2 | 0 | 1 | 2 | 0 |
| | | Charter Members | 49 | 4 | 32 | 50 | 2 |
| | | New Members | 324 | 270 | 220 | 200 | 227 |
| | | Drops | 385 | 268 | 509 | 371 | 409 |
| | | Net Growth | 11 | 44 | -225 | -73 | -163 |
| 50 | Hawaii | New Clubs | 0 | 0 | 1 | 1 | 0 |
| | | Charter Members | 1 | 3 | 30 | 35 | 1 |
| | | New Members | 169 | 168 | 175 | 146 | 92 |
| | | Drops | 169 | 178 | 180 | 210 | 174 |
| | | Net Growth | 13 | 9 | 43 | 1 | -58 |
| 46 | California Nevada | New Clubs | 1 | 1 | 0 | 0 | 1 |
| | | Charter Members | 64 | 24 | 1 | 30 | 43 |
| | | New Members | 165 | 121 | 101 | 109 | 96 |
| | | Drops | 156 | 246 | 182 | 142 | 261 |
| | | Net Growth | 101 | -85 | -49 | 13 | -107 |
| 37 | Montana | New Clubs | 0 | 0 | 0 | 2 | 0 |
| | | Charter Members | 0 | 0 | 0 | 52 | 0 |
| | | New Members | 0 | 0 | 133 | 69 | 93 |
| | | Drops | 0 | 0 | 132 | 137 | 111 |
| | | Net Growth | 0 | 0 | 11 | -2 | -11 |
| Total | Howard Hudson | New Clubs | 13 | 13 | 12 | 28 | 17 |
| | | Charter Members | 553 | 471 | 446 | 996 | 557 |
| | | New Members | 3358 | 3666 | 3320 | 3137 | 2939 |
| | | Drops | 4603 | 4367 | 4745 | 4378 | 5009 |
| | | Net Growth | -174 | 272 | -527 | 229 | -1033 |

March (Only) Results

| MD | GMT Area | CA 1 | Mar-15 | Mar-16 | Mar-17 | Mar-18 |
|--------------|---|---|--|---|---|--|
| 4 | California | New Clubs Charter Members New Members Drops Net Growth | 3 94 208 139 180 | 1 32 184 190 52 | 1 35 180 189 44 | 4 113 203 174 179 |
| 19 | British Columbia Idaho Washington | New Clubs Charter Members New Members Drops Net Growth | 0 0 51 45 9 | 0 2 77 50 32 | 0 12 84 46 56 | 0 8 61 64 13 |
| 36 | California Oregon | New Clubs Charter Members New Members Drops Net Growth | 0 0 40 45 0 | 0 0 36 25 18 | 0 0 38 27 16 | 0 0 30 54 -5 |
| 37 | Alberta Montana | New Clubs Charter Members New Members Drops Net Growth | 0 0 14 22 -7 | 0 0 0 0 0 | 0 0 0 0 0 | 0 0 0 0 0 |
| 39 | Idaho Oregon | New Clubs Charter Members New Members Drops Net Growth | 1 22 12 18 17 | 0 0 14 9 9 | 0 0 15 7 10 | 0 0 4 15 -11 |
| 49 | Alaska British Columbia Yukon Territory | New Clubs Charter Members New Members Drops Net Growth | 0 0 35 16 22 | 0 0 27 17 20 | 0 1 12 38 -19 | 0 0 55 65 -10 |
| 50 | Hawaii | New Clubs Charter Members New Members Drops Net Growth | 0 1 13 10 4 | 0 0 20 10 12 | 0 13 28 14 33 | 0 0 15 3 16 |
| 46 | California Nevada | New Clubs Charter Members New Members Drops Net Growth | 0 0 21 4 20 | 0 0 8 9 -1 | 0 0 14 23 -8 | 0 0 16 15 2 |
| 37 | Montana | New Clubs Charter Members New Members Drops Net Growth | 0 0 0 0 0 | 0 0 20 8 12 | 0 0 4 8 -3 | 0 0 5 4 3 |
| Total | Howard Hudson | New Clubs Charter Members New Members Drops Net Growth | 4 117 394 299 245 | 1 34 386 318 154 | 1 61 375 352 129 | 4 121 389 394 187 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 1 | 2014-2015 3rd Qtr | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr |
|--------------|--|------------------------|------------------------------|------------------------------|------------------------------|
| 4 | California | New Clubs | 4 | 3 | 6 |
| | | Charter Members | 134 | 158 | 186 |
| | | New Members | 600 | 538 | 476 |
| | | Drops | 572 | 683 | 557 |
| | | Net Growth | 242 | 87 | 167 |
| 19 | British Columbia Idaho Washington | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 1 | 3 | 36 |
| | | New Members | 170 | 192 | 205 |
| | | Drops | 169 | 204 | 180 |
| | | Net Growth | 26 | 11 | 80 |
| 36 | California Oregon | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 2 | 0 |
| | | New Members | 132 | 123 | 106 |
| | | Drops | 140 | 131 | 112 |
| | | Net Growth | 2 | 15 | 17 |
| 37 | Alberta Montana | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 60 | 0 | 0 |
| | | Drops | 59 | 0 | 0 |
| | | Net Growth | 5 | 0 | 0 |
| 39 | Idaho Oregon | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 22 | 1 | 0 |
| | | New Members | 55 | 47 | 36 |
| | | Drops | 39 | 64 | 47 |
| | | Net Growth | 43 | -10 | -9 |
| 49 | Alaska British Columbia Yukon Territory | New Clubs | 0 | 0 | 2 |
| | | Charter Members | 1 | 0 | 47 |
| | | New Members | 118 | 90 | 65 |
| | | Drops | 120 | 187 | 161 |
| | | Net Growth | 17 | -81 | -34 |
| 50 | Hawaii | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 1 | 29 | 13 |
| | | New Members | 45 | 57 | 51 |
| | | Drops | 42 | 41 | 42 |
| | | Net Growth | 6 | 54 | 38 |
| 46 | California Nevada | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 1 | 2 |
| | | New Members | 42 | 25 | 23 |
| | | Drops | 38 | 43 | 39 |
| | | Net Growth | 9 | -10 | -10 |
| 37 | Montana | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 3 |
| | | New Members | 0 | 49 | 20 |
| | | Drops | 0 | 37 | 47 |
| | | Net Growth | 0 | 14 | -16 |
| Total | Howard Hudson | New Clubs | 5 | 4 | 9 |
| | | Charter Members | 159 | 194 | 287 |
| | | New Members | 1222 | 1121 | 982 |
| | | Drops | 1179 | 1390 | 1185 |
| | | Net Growth | 350 | 80 | 233 |

